



Measuring European business attitudes to transformative tech adoption

Transformative technologies are revolutionising the way the world does business. While the potential benefits are huge for forwardthinking companies, the dangers of being left behind by more techsavvy competitors are just as large.

TomTom Telematics sought the opinion of 1,400 business managers in seven EU markets to help you better understand how to strategize in the connected world.



Percentage of businesses that consider themselves leaders when it comes to adopting new or emerging technologies

SMEs: 37% Large enterprises: 59%

interestingly, there is a major regional swing when you break these answers down by country.

PERCENTAGE OF BUSINESSES THAT CONSIDER THEMSELVES EARLY ADOPTERS OF NEW TECHNOLOGY



SMEs: 57% Large enterprises: 80%

Poland 83% 78% 68%





66% PERCENTAGE OF BUSINESSES THAT CONSIDER THEMSELVES LEADERS

WHEN IT COMES TO ADOPTING NEW OR EMERGING TECHNOLOGIES France Spain Poland Italy

52%

86%

Germany Netherlands

51% 46% 47% 54% 42% 30%







Advertising Direct Mail



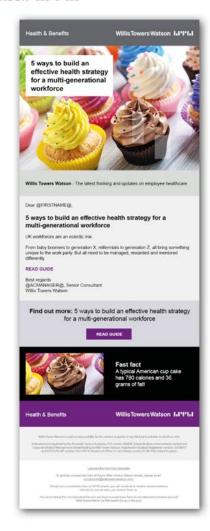






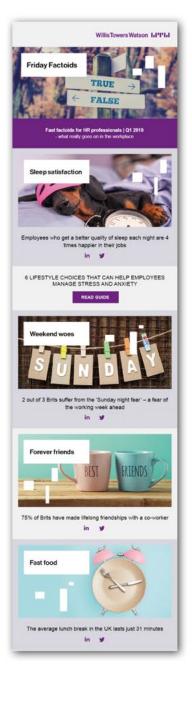
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Lead nurturing emailer



Customer emailers

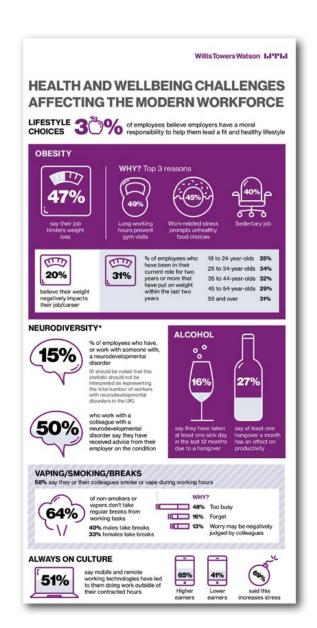




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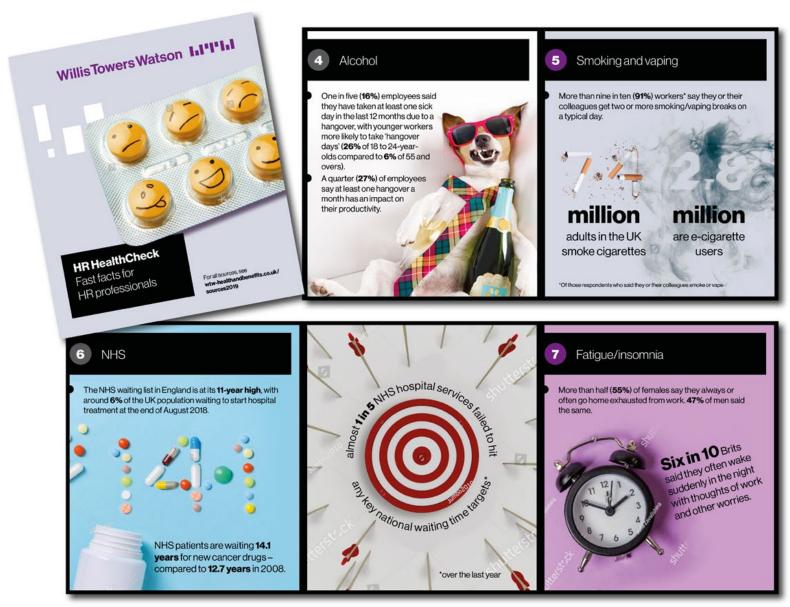
Infographics





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KEEPING OUR PROMISES

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NJSR is an award-winning practice with a long history of imaginative design and effective delivery across the full range of architectural services:

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- Space planning
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people and pensions

ne changing pensions landscape

How we help

The problem with pensions...

Although contributions are invested from harrough continuations are invested from both sides, in most cases, in the absence of advice, employees either default into one standard company pension fund or are left to manage their rought stateny to school and their roughts. manage their own strategy to achieve their retirement goals. This results in a number of common group pension planning pitfalls:

- All scheme members' pensions are invested into the same fund, with no consideration of individual risk profiles or retirement needs.
- Employees rarely receive a one-to-one In-depth review of their entire pension provision every year. As they are not able to check performance against industry benchmarks, pensions are left languishing in inappropriate funds for years.
- An unnecessarily elevated annual management charge remains unquestioned year after year.
- Formal scheme governance is not provided to measure and monitor ongoing performance.

Pensions from a different perspective

We look at the bigger picture

Bather than simply selling your employee a pension plan-rasely to be seen again, we offer every member of staff a face-to-face retirement planning consultation every year. We review not just the current pension plan needs, but also all earlier schemes from previous employers, any spouse pensions and the predicted state pension payments.

Derivions after the production state personal personal Only by looking at the bigger picture can we assess whether the employee is on course to receive the income they need and create a personal investment strategy to meet their retirement appraisions.

One size does not fit all

Far from expecting all staff to sign up to the same plan, we exception that all employees are different with individual motivations, income needs and attitudes to risk.

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We work with pensions providers that offer
the videot range of individual funds one can
for each employee, based on careful and thorough
risk profiling.

We leave more money in the pot As we have excellent long-term relationships with persions providers your employees will benefit from some of the lovest fund management fees in the market. We reduce the Annual Management, charge

for our clients, on average, by 30% – leaving more money in the pension pot for your staff.

We welcome ongoing evaluation

We welcome ongoing evaluation

We provide full scheme governance, the best
possible protection to ensure that your employees
test increases are being served and that the scheme
remains competitive. One of our board directors will
chair an ensure the control of the scheme
against our service level agreement, review any
pertners maket developments and, critically,
present feedback from your employees.

Brochure











Reason 4 1 IN 10 OF OUR CLIENT-FACING PEOPLE IS MEDICALLY QUALIFIED

We have a large in-house team of registered nurses, occupational health advisors, physiotherapists and OH consultant physicians. Nursing specialisms include cardiology, musculoskeletal, mental health, oncology. orthopaedics, paediatrics and occupational

So what?

Medical knowledge empowers our staff to fight your employee's corner far more effectively with both insurers and medical professionals than a typical call centre worker. This means that employees get faster access to better quality healthcare and a much faster return to good health and the workplace.

Our nurses' expert knowledge of treatment types and durations means that they regularly challenge consultant fees to bring them down

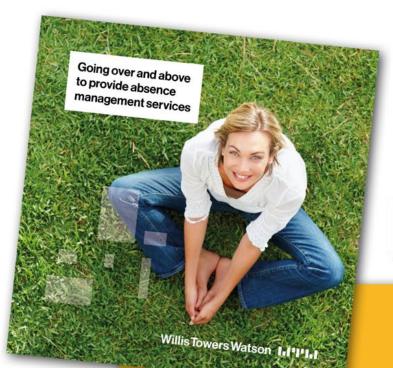
into line with insurer limits, enabling surgery and reducing the need for any shortfall payments by employees or employers.

Give me an example

A scheme member who needed really complex surgery wanted to use a hospital outside of his allowed insurer network. One of our Healthcare Concierge nurses called both the surgeon and the anaesthetist and persuaded them fratly, to use a hospital recognised by the insurer and use a mospital recognised by the analysis and secondly, to limit their fees to within the insurer's seconory, to error cross soon to writer one statute to teach to tee guidelines. We saved the employee around £4k in treatment costs and also offered him ongoing counselling after the operation.



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What we offer - at a glance...

- Review of current absence processes and interaction with associated benefits
- Recommendation of new absence related processes and procedures
- Review relationships with absence related providers including income protection and Occupational Health
- Support employee communications regarding absence

JUMP TO



ms Administration



Healthcare Concier



Occupational Health and Case Management

Measuring, managing and mitigating absence

If you need to streamline your absence management programme, and particularly if your organisation is undergoing change and you haven't fully defined your absence process yet, we can help.

Our highly experienced team of consultants are employed by some of the world's largest and most complex organisations to simplify and streamline their approach to managing employee absence.

Working with multiple stakeholders often spread across several locations, we will review existing processes and provide guidance on how these can be improved and the employee absence journey simplified.

Our consultants work alongside your HR team, helping them to identify when they should notify an absence, who they should contact and which stakeholders to keep updated. We will also work with the insurer of your group income protection scheme to create the most effective return-to-work plans.

By creating a more streamlined way of managing absence, and minimising the subsequent impact on insurance premium costs, we help employers to reap significant savings in the long-run.



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Because litigation is rarely black and white



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